

## **Important Information Concerning Our Procedures for Opening A New Account**

To help the government fight the funding of terrorism and money laundering activities, Federal law requires all financial institutions to obtain, verify, and record information that identifies each person who opens an account.

What this means for you: When you open an account, we, or your investment counselor, will ask for your name, address, date of birth and other information that will allow us to identify you. We, or your investment counselor may also ask to see your driver's license or other identifying documents.

### **Strategic Partner Disclosure**

Your Registered Representative, G.A. Repple Financial Group and its affiliates (" hereafter GARCO") are providing you this information regarding GARCO's revenue-sharing arrangements with its product sponsors to comply with the rules of the Securities and Exchange Commission ("SEC"), the National Association of Securities Dealers ("NASD"), and the Municipal Securities Rulemaking Board ("MSRB").

#### ***What is revenue sharing?***

Revenue sharing means that GARCO accepts money from product sponsors such as mutual fund companies, insurance companies, and real estate investment trust ("REIT") companies (collectively "Strategic Partners") in addition to the sales concession it earns when a customer purchases one of these products.

#### ***How is the amount of revenue determined?***

The amount of revenue GARCO receives from each Strategic Partner is based on the volume of sales GARCO representatives transact with each Strategic Partner.

#### ***Why do the Strategic Partners participate in revenue-sharing with GARCO?***

Revenue sharing is a way for product sponsors to advertise and potentially increase sales. Strategic Partners are featured on GARCO's representative-only website and in GARCO newsletters.

#### ***Who are GARCO's Strategic Partners?***

GARCO's Strategic Partners are those product sponsors that provide GARCO money in addition to the sales concession for selling their products. Not all product sponsors are Strategic Partners.

#### ***Does my GARCO representative receive a reward or bonus for selling shares of one of the Strategic Partners?***

No. GARCO does not give representatives any additional reward or bonus for selling shares of Strategic Partners. Representatives recommend products based on each customer's needs and objectives.

#### ***Who receives the additional revenue?***

GARCO's home office receives the revenue from the Strategic Partners; the revenue is not paid to your GARCO representative.

#### ***How does GARCO use additional revenue?***

GARCO uses the additional revenue to pay for its annual sales conference. The conference is used to communicate new product ideas to GARCO representatives, train representatives and their assistants, and keep representatives abreast of regulatory requirements.

#### ***Who can I contact if I still have questions?***

If you still have questions, you may contact your registered representative. You may also contact the G.A. Repple & Company Home Office at (407) 339-9090 or email the Home Office at [support@garepple.com](mailto:support@garepple.com) or write us at 101 Normandy Road, Casselberry, FL 32707.